



Job title: SAP Product Sales Manager
Role type: Full time, permanent
Location: Skelmersdale / travelling
Salary: Competitive, plus excellent benefits

A little about us:

We are The Config Team, an Investors In People Gold Award winning SAP Silver Partner, with an enviable reputation as the leading SAP logistics and supply chain solutions specialist. We have an excellent profile and standing on Glassdoor.co.uk and are a bunch of innovative SAP experts, proud of our collaborative, supportive and friendly culture.

If you're unaware of SAP, it is in demand software used to optimise business operations and performance across the globe. Forever evolving, it empowers organisations and their people to be the best they can possibly be. It really is a fantastic world to be part of.

We have very exciting future growth plans and are now looking to appoint a talented Sales professional to contribute to and share in our future success.

The Role:

You will be joining a successful sales team where you will quickly become another dedicated driving force of new business development for a range of cutting-edge mobile application technologies.

The role requires critical thinking as you help solve your new and existing client challenges through the use of this unique technology which has been purposely developed by The Config Team to solve business problems.

To assist you with building your new account portfolio you will be supported by a high performing team of Sales Managers, Marketers and expert Consultants.

Key responsibilities:

- To take ownership of the new business end to end sales cycle
- Create new business software sales through networking, cold calling, direct enquiries, existing customers, partners and any other creative avenue to new business.
- Construct and deliver engaging sales pitches and demos independently or as a team.
- Contribute to improvements of sales and marketing material.
- Take ownership of developing effective sales plans and sales methodology.
- Build strong internal stakeholder relationships.
- Attend relevant industry events as necessary domestically and internationally.

Required skills:

As the SAP Product Sales Manager, you will have;

- Successful track record of working in software sales
- Proven track record of achieving sales targets and be results oriented
- Good experience of exploring sales opportunities via multi-channel marketing
- Excellent levels of communication and written English skills
- Passion to improve, and the ability to solve business problems through the use of IT
- Experience of selling into different industry sectors

To find out more information about this rare and unique opportunity whilst it's open, please submit your CV.



Strength in Knowledge



More about The Config Team:

We are The Config Team, an Investors In People Gold Award winning SAP Silver Partner, where our reputation precedes us as the leading SAP logistics solutions specialists. We're a bunch of innovative SAP experts within logistics who are proud of our collaborative, supportive and friendly culture.

Over the past 20 years The Config Team has gone from strength – strength through constant exposure to deep and complex logistical challenges. We continue to pave the way and create ground breaking and innovative SAP solutions allowing our clients to achieve process excellence in all aspects of the supply chain.

The knowledge rich and development friendly environment means there are lots of exciting developments happening at The Config Team. We have developed over 120 mobile applications, and with global projects happening across a range of industries, we continue to challenge traditional thinking to optimise business performance around the globe.



Strength in knowledge